Nicholas Dylewski

786-804-0004 | ntd37@miami.edu | www.linkedin.com/in/nicholasdylewski

EDUCATION

University of Miami Herbert Business School — **Coral Gables, Florida**
Bachelor of Business Administration in Entrepreneurship, Minor in Accounting — May 2027

- GPA: 3.6 / 4.0
- Honors: Dean's List (Freshman first and second semester)
- Relevant Coursework: Introduction to Business Law & Ethics, Critical Thinking & Persuasion, Growing the New Venture, Professional Selling, Entrepreneurial Consulting (in progress), Marketing for Entrepreneurs (in progress)

WORK & LEADERSHIP EXPERIENCE

Artemin.ai — **Miami, Florida**
Co-Founder & Co-Owner — August 2026 - Present

- Co-founded and co-own Artemin, a B2B prospecting web app that finds manufacturers already using a supplier's component and backs every lead with photo or manual evidence.
- Built most of the software, from the search and verification pipeline to the review and list tools.
- Led the majority of product development and helped shape business strategy.

Tipsy Towers by Joobie Labs — **Miami, Florida**
Co-Owner — February 2024 - February 2026

- Co-own Joobie Labs and develop Tipsy Towers, a social game concept, from initial idea through early product and brand development.
- Define the intended audience and brand positioning to guide the product's identity and customer experience.
- Plan the launch and promotional approach to build awareness and support sales.

JOOBIE Distributions — **Miami, Florida**
Co-Owner — December 2023 - May 2025

- Co-owned and managed JOOBIE Distributions, an Amazon Seller store offering food, beverages, and everyday items.
- Scaled the business from an initial 10 products to 150 products at peak, achieving sales of over 7,500 units and generating six-figure revenue.
- Led the transition to a complete online arbitrage model, optimizing time and resources while enhancing product selection and inventory management.

SKILLS, ACTIVITIES & INTERESTS

Languages: Fluent in English and Spanish with basic proficiency in Romanian
Technical Skills: Proficient in Google applications, Excel, PowerPoint, Amazon Seller Central
Activities: Entrepreneurship Club, Scuba Diving Club, Business Club
Interests: Law, entrepreneurship, scuba diving, football, boating, fitness & wellness, e-commerce, traveling